

Attachment A

A	2013 Balance ⁽¹⁾ :	\$	1,491,809		
				<u>PI⁽⁴⁾</u>	<u>Program Budget less PI</u>
B = A * .15	Home Energy Assistance (15%) ⁽²⁾ :	\$	223,771	\$ 15,612	\$ 208,159
C = A - B	2013 Balance less HEA:	\$	1,268,038		
D = C * .4026	Residential Sector (40.26%) ⁽³⁾ :	\$	510,512	\$ 35,617	\$ 474,895
E = C * .5974	C&I (59.74%) ⁽³⁾ :	\$	757,526		

(1) See PSNH's Annual Report dated June 2, 2014 in Docket DE 12-262 and DE 10-188.

(2) Percentage approved in Program Year 2014 Update filing.

(3) Utilized each sector's proportional share of PSNH's forecasted 2015 delivery sales.

(4) Planned performance incentive of 7.5% as approved by the Commission in DE 12-262.

Attachment B

ENERGY STAR Lighting Program

**Table 1
Comparison of 2014 Annual Goals to Actual Results Through May 2014**

	2014 Annual Goal	Jan - May 2014 Actual⁽¹⁾	Percent of Goal
Expenses	\$ 918,853	\$ 919,275	100.0%
Participation⁽²⁾	261,808	145,179	55.5%
Annual kWh Savings	4,040,029	2,831,416	70.1%
Lifetime kWh Savings	25,209,816	36,531,573	144.9%

**Table 2
Proposed Goals for the Period June 2014 - December 2014**

	Proposed Goal (Jun - Dec)	June 2014 Actual-to-Date⁽¹⁾	Percent of Goal
Expenses	\$ 474,895	\$ 206,387	43.5%
Participation⁽³⁾	81,296	35,299	43.4%
Annual kWh Savings	1,735,600	703,862	40.6%
Lifetime kWh Savings	27,160,300	9,792,002	36.1%

**Table 3
Comparison of 2014 Annual Goals to Actual Results Through June 2014**

	2014 Annual Goal	Jan - Jun 2014 Actual	Percent of Goal
Expenses	\$ 918,853	\$ 1,125,662	122.5%

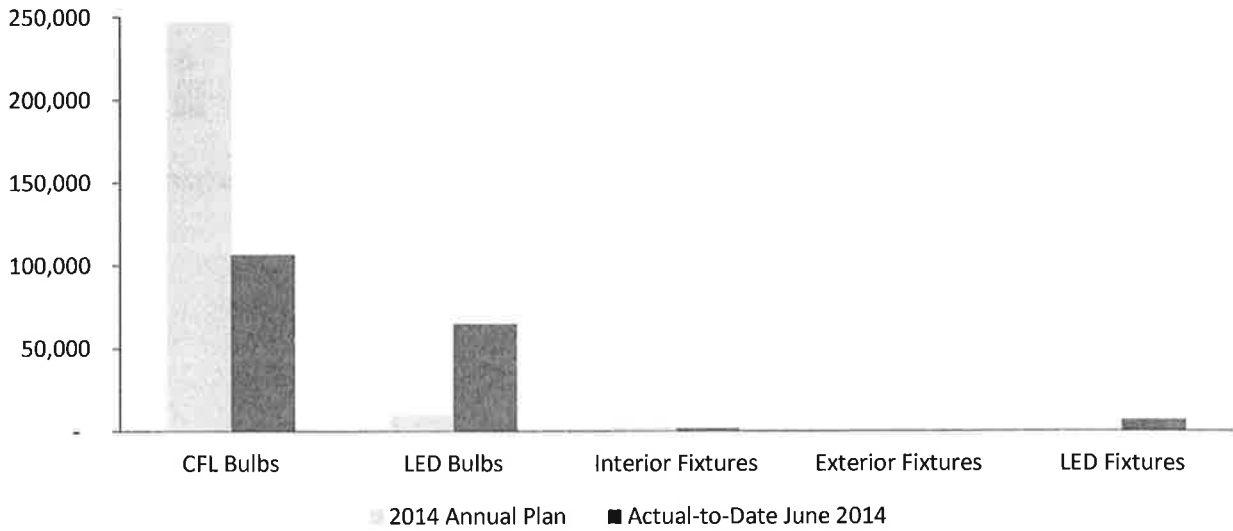
(1) A portion of the actual May calendar month expenses, participation and savings are included, but are not duplicated in Tables 1 & 2.

(2) Participation represents the number of measures.

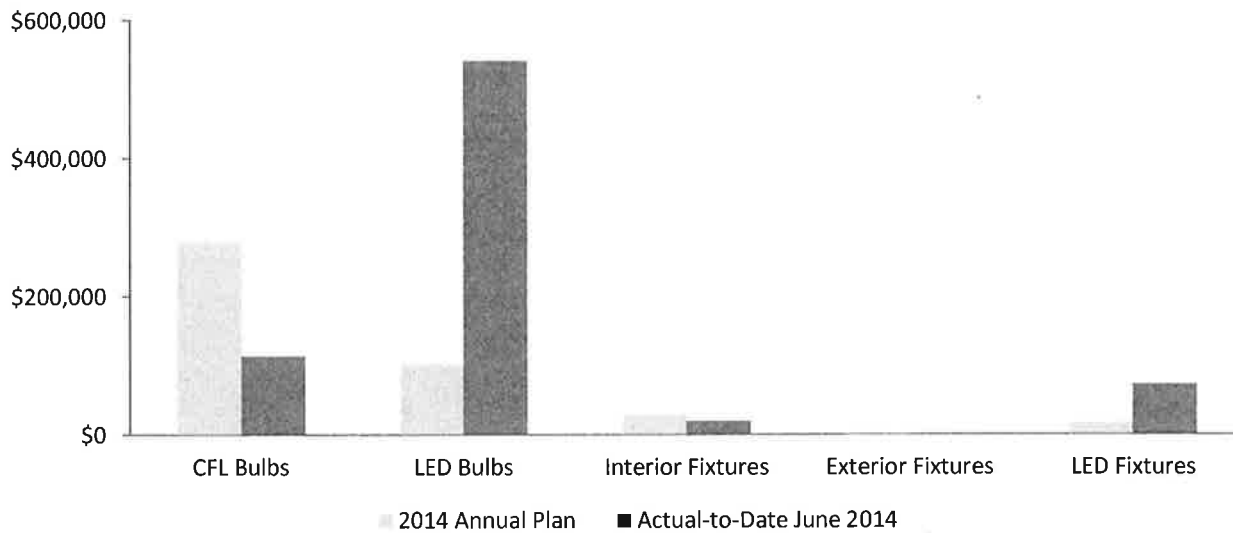
(3) The proposed goal is based on a combination of the following: actual program sales in May and June included in Table 2; plus 90% of the actual Jan - Jun 2014 retail LED sales, excluding catalog, markdown program and special event sales; plus an estimated number of CFL and fixture incentive coupons to be returned by customers and processed. Participation represents the number of measures.

Attachment C

Comparison of 2014 Annual Plan versus Actual-to-Date June 2014
Number of Measures



Comparison of 2014 Annual Plan versus Actual-to-Date June 2014
Incentive Amounts



Attachment D

	Total Resource Benefit/ Cost Ratio	Benefit (\$000)	Utility Costs (\$000)	Customer Costs (\$000)	Annual MWh Savings	Lifetime MWh Savings	Winter kW Savings	Summer kW Savings	Number of Customers Served⁽¹⁾	Annual MMBTU Savings	Lifetime MMBTU Savings
<u>ENERGY STAR Lighting</u>											
ES Lighting (2013 Carryover)	2.12	\$2,131.8	\$474.9	\$531.2	1,735.6	27,160.3	610.5	204.4	20,324		
<u>Home Energy Assistance</u>											
HEA (2013 Carryover)	2.26	\$469.5	\$208.2	\$0.0	49.5	584.7	6.0	5.3	45	853.0	17,741.0
HEA (2014 Plan)	1.35	<u>\$3,839.0</u>	<u>\$2,835.6</u>	<u>\$0.0</u>	<u>394.1</u>	<u>4,779.7</u>	<u>50.5</u>	<u>43.3</u>	<u>343</u>	<u>6,858.0</u>	<u>141,114.0</u>
Revised HEA Program 2014 Goals	1.42	\$4,308.5	\$3,043.8	\$0.0	443.6	5,364.4	56.5	48.6	388	7,711.0	158,855.0

(1) For ENERGY STAR Lighting, the Number of Customers Served represents 20,324 customers purchasing a total of 81,296 lighting products (20,324 x 4).